



# Professional Services Offerings



PROFESSIONAL  
SERVICES

# VARONIS PROFESSIONAL SERVICES

Varonis Professional Services has proven expertise in deploying and using Varonis solutions, as well as in design, planning, training, and project management. Varonis professional services provides paid services to Varonis customers, typically purchased by the day. A standard 8 hour day purchased from Varonis Professional Services may include one or more of the following:



## **DESIGN AND PLANNING:**

Varonis Professional Services will help to properly size the necessary resources to deploy Varonis solutions in your environment. This includes Hardware, Virtual Machines and placement of Varonis probes/collectors. Professional Services will also provide best practices and information about care and feeding of Varonis infrastructure, including backups, disaster recovery, and future growth of the current file systems.



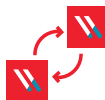
## **PROJECT MANAGEMENT:**

In larger environments and projects Varonis Professional Services will provide a project manager who is responsible for seeing the deployment through from start to finish. At the request of the customer, the project manager will provide updated timelines and detailed information about the status of the implementation and associated deliverables.



## **PRODUCT INSTALLATION:**

During the Installation process Varonis Professional Services will work to deploy the Varonis product suite efficiently and with minimal impact to business units. The installation process includes configuration, product testing, regular health checks and tuning of Varonis automated jobs and services.



## **PRODUCT MIGRATION:**

Professional Services may assist in migrating a previous installation of a Varonis product or products (either production or evaluation) to another server or location. Migration usually includes an upgrade to the most recent version of the product suite and then a migration of all databases to freshly configured servers.



### **PRODUCT CUSTOMIZATIONS:**

Professional Services may assist in customizing the look and feel of our solutions. Customization may include new logos / graphics for matching corporate branding and color scheme on Web Portals and Email Templates.



### **PRODUCT TRAINING:**

Varonis Professional Services includes an Educational Services team that offers weekly online classroom classes. Classes range from the basics to more advanced administration and typically last between 1 – 4 hours. Courses are designed so that anyone from an IT administrator to the audit team will benefit. Training sessions are broken down into sections of the Varonis products such as:

- Basic User training: an overview and basic usage of the product
- In-depth classes: focused trainings on different features of Varonis products. Giving you a better understanding of the aspects you are most interested in.
- Advanced Administration: product configuration, in-depth look at Varonis database structure and job, advanced information about the architecture and Varonis data collection agents

### **SOME OF OUR MOST POPULAR CLASSES INCLUDE:**

**DatAdvantage Overview:** A two session course, designed to give a full overview of the DatAdvantage product. These sessions will give you the knowledge to navigate the DatAdvantage software, clean up your environment, and will help you understand permissions and audit actions taken by end users. Our tool assists with Forensics, monitoring stale data, identifying and involving Data Owners, and statistics on who is accessing sensitive data.

**Report Courses:** These courses are designed to give users a deeper understanding of DatAdvantage reports. This includes reviewing the reports Varonis offers, how to get the most out of the reports for your environment and your needs.

**Event Discovery:** The Event Discovery class is designed for the student who doesn't need the full DatAdvantage training or would like a deeper understanding of the Log area. We will walk you through how to find deleted folders and files helping reduce backup restores and possible stale data, how to find who released a virus, find if sensitive data is inappropriately accessed, find if permissions on the folder or group have changed.

We are always adding new classes. To view our most up-to-date offerings [here](#).



### **ASSESSMENT:**

In accordance with Varonis best practices and industry standards, Varonis Professional Services will assess the environment's controls and processes, and provide a detailed report of their strengths and weaknesses, as well as recommendations for improvement. A typical assessment takes between one to two weeks, depending on the size and complexity of the environment.



### **REMEDIATION:**

Professional Services will remediate access control issues in the customer environment using Varonis solutions, based on Varonis best practices. Custom remediation packages are available upon request.

### **HOW DO I GET STARTED**

Click [here](#) for more information or [here](#) to contact the team.