VARONIS CASE STUDY

American Health Insurance Plans

"We've been so pleased with the implementation of Varonis. It provides us with a more granular look at where our data resides and who is accessing it. As an organization representing the health insurance industry, security is a central priority for us and with the Varonis solutions in place, we know we can rest assured that any unusual activity will be caught and stopped before damage takes place."

— Anthony Meoni – VP of Information and Business Technology, American Health Insurance Plans

THE CUSTOMER

American Health Insurance Plans

LOCATION

Washington DC

INDUSTRY

Trade Association Representing Health Insurance

PRODUCTS

Varonis Data Transport Engine, DatAdvantage and DatAlert.

American Health Insurance Plans (AHIP) is a national trade association representing the health insurance industry. AHIP's members provide health and supplemental benefits to 200 million Americans through employer-sponsored coverage, the individual insurance market and public programs such as Medicare and Medicaid.

BUSINESS REQUIREMENTS

MONITORING AND ALERTING

On insider threat and unusual user behavior activity.

RISK REDUCTION

AHIP was looking for a solution that could protect its growing unstructured data.
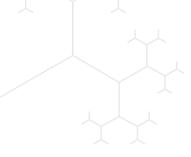
HISTORICAL DATA INSIGHT

The company needed to locate and remove access to sensitive data left behind from a merger.

THE VARONIS SOLUTIONS / RESULTS

As an advocate for public policies that expand access to affordable health care coverage, AHIP understands the need for the most advanced technologies to set and enforce data-access policies within its organization. An extensive search led to the implementation of Varonis Data Transport Engine, DatAdvantage and DatAlert.

Anthony Meoni, AHIP's Vice President of Information and Business Technology, said, *"We've been so pleased with the implementation of Varonis. It provides us with a more granular look at where our data resides and who is accessing it. As an organization representing the health insurance industry, security is a central priority for us and with the Varonis solutions in place, we know we can rest assured that any unusual activity will be caught and stopped before damage takes place."*

PERMISSIONS AND DATA ACCESS

When Anthony Meoni realized the need for a solution to provide clearer insight into its data policies, he turned to trusted IT partner RedZone Technologies, which evaluated the Varonis platform and its array of solutions.

According to James Crifasi, Vice President and Chief Technology Officer at RedZone Technologies, *"Varonis solutions came into our purview when AHIP had a hardware performance problem that resulted in a permissions reset. Scanning the network became a timely task, and the Varonis solutions allowed us to get in quickly to solve the problem and have AHIP back up and running."*

With DatAdvantage and DatAlert, AHIP can easily identify who has access to which files and set alert triggers for any unusual activity, anomalies or lack of use that could indicate threats or unnecessary data. In the event of a problem or misplaced file, AHIP administrators can find the file and source of the change within minutes.

INSIGHT INTO HISTORICAL ORGANIZATIONAL DATA

AHIP was formed in 2003 through the merger of two trade associations Health Insurance Association of America (HIAA) and American Association of Health Plans (AAHP) and as a result of the merger, two large file servers needed to coincide without any legacy data falling by the wayside. Once Varonis Data Transport Engine was implemented, it was able to locate and move sensitive data that had broader access left in place following the merger.

VARONIS RISK ASSESSMENTS QUICKLY SHOW YOU WHERE YOUR MOST VULNERABLE DATA IS STORED, WHO IS ACCESSING IT, AND WHAT NEEDS TO BE DONE TO SECURE IT. FIND OUT MORE HERE.

ABOUT VARONIS

Varonis is a leading provider of software solutions that protect data from insider threats and cyberattacks. Varonis empowers enterprises to stop ransomware in its tracks, discover where sensitive data is overexposed, prioritize vulnerable and stale data, and lock it down without interrupting business. Varonis builds context around the content of data and activity; automates threat detection with predictive threat models built on advanced analytics, user behavior, and machine learning; and monitors critical assets for suspicious activity, including unusual access to sensitive data, abnormal user behavior and file activity to protect against potential exploitation.

All Varonis products are free to try for 30 days. Our systems engineering team will get you up and running in no time.

FAST AND HASSLE FREE

Our dedicated engineer will do all the heavy-lifting for you: setup, configuration, and analysis - with concrete steps to improve your data security.

FIX REAL SECURITY ISSUES

We'll help you fix real production security issues and build a risk report based on your data.

NON-INTRUSIVE

We won't slow you or your system down. We can monitor millions of events per day without impacting performance.

START YOUR FREE TRIAL